

# NEW PRODUCT DEVELOPMENT & TECHNICAL SERVICES



## YOUR TRUSTED BRAND PARTNER

Soapworks is the UK's premier manufacturer of soaps and cleansing bars for body, hair and face. Our expert team create innovative, luxurious and sustainable products that deliver for your brand and customers.

### THE SOAPWORKS DIFFERENCE

#### Support through entire NPD process

Our experienced team will support you on every step of the NPD journey from concept to delivery.

#### Tailor made formulations

All formulations are developed to meet the specific needs of your business, consumer and market position, resulting in a product launch that is unique to your brand.

#### Tap into a trusted supplier base

By working with us, you'll gain access to our established, accredited network of fragrance houses, testing providers and suppliers of cosmetic ingredients and packaging.

#### Market trends and industry advice

Our market and consumer insight will ensure your launch is on trend, as well as adhering to the latest compliance regulations.

### 360° SERVICE



#### THE BIG IDEA

Concept briefing



#### DESIGNATED ACCOUNT MANAGER

Guiding you through the process



#### FORMULATION DEVELOPMENT

Bespoke formulations exclusive to you



#### PACKAGING

Guidance on packaging and artwork approval



#### COMPLIANCE

Safety evaluation for your designated market



#### TESTING

Stability, compatibility and claims



#### APPROVAL TO PRODUCTION

Manufacturing briefing and handover

### WHAT'S INCLUDED?

- > **NPD services** including advice on formulations, soap shape and customisation, sustainability and packaging
- > **Access to third-party suppliers** including fragrance houses and packaging specialists
- > **Evaluation samples** of the initial formulation for review
- > **Accredited manufacturing**
  - Adhering to globally recognised accreditations: ISO 22716 Cosmetics – GMP, British Retail Consortium consumer products, RSPO, Rainforest Alliance, Cosmos Organic and Cosmos Natural
  - Member of Sedex and Ecovadis
  - Products can be developed to meet vegan and cruelty free international standards
- > **12 week testing programme** for approved formulation, completion of which allows progression to CPSR\*
- > **Quality assurance**; providing you with the peace of mind that comes from working with an experienced contract manufacturer, adhering to the highest assurance standards



INITIAL SET-UP FEE £295+VAT per formulation

\*Cosmetic Product Safety Report

## Compatibility & stability testing

Once your formulation is approved we will initiate a 12 week stability and compatibility test programme.

### The process

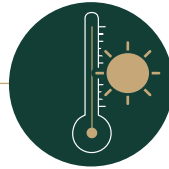
- We test the formulated bars in their designated packaging under 3 test environments for 12 weeks.
- Samples are assessed and reviewed at intervals.



Chilled  
4°C



Ambient  
15-20°C



Elevated  
40°C

### WHAT'S INCLUDED?

Test are conducted to detect issues, such as:

- > **Formulation changes over time** and within different climatic conditions
- > **Light fastness**
- > **Weight loss**
- > **Sweating** – a phenomenon particular to high glycerine soaps under certain storage conditions

FEE £0 (included in set-up fee)

## CPSR (Cosmetic Product Safety Report)

On successful completion of tests for Compatibility and Stability, the formulation will be ready to progress to CPSR.

Completed CPSR documentation is a mandatory EU requirement. It ensures adherence to the European-wide regulation (EU1223/2009) which came into force in July 2013.

The CPSR is key to the PIF (Product Information File) which is also a legislative requirement for any product sold within the EU.

### The process

- All formulatory and raw material technical information is provided, as well as product bulk specifications and other internally generated documents for review.

### WHAT'S INCLUDED?

We manage the entire process for you using an external accredited Safety Assessor:

- > **Collation of all relevant documentation**
- > **Submission for approval**
- > **Consultation with the Safety Assessor throughout the development process to ensure a safe and compliant product**

FEE £350+VAT per formulation



## Safety data sheets

A safety data sheet is not mandatory, but provides a reference document for transferring required product information. A valuable tool to support with product registration.

### The process

- We collate the relevant information into a template document for you to keep and share.

### WHAT'S INCLUDED?

- > **Details of any hazards or special considerations** during production, storage, packaging or transportation

FEE £150+VAT per formulation

## Overview of our services & fees

Service	What's included	Cost
Initial formulation development	Initial project set-up fee, including <ul style="list-style-type: none"> <li>&gt; Concept briefing and consultation</li> <li>&gt; Designated account manager</li> <li>&gt; Bespoke formulation development</li> <li>&gt; 1 set of evaluation samples for approval</li> <li>&gt; Packaging format and soap shape/ejector proposals</li> </ul>	£295 +VAT
	<ul style="list-style-type: none"> <li>&gt; Compliance consultation</li> <li>&gt; Compliance samples</li> </ul>	
	<ul style="list-style-type: none"> <li>&gt; Compatibility &amp; Stability testing</li> </ul>	
Ongoing formulation development	<ul style="list-style-type: none"> <li>&gt; Ongoing evaluation samples following initial formulation development <i>*cost for each additional variant</i></li> </ul>	£150* +VAT
CPSR (Cosmetic Product Safety Report)	<ul style="list-style-type: none"> <li>&gt; Preparation of dossier for submission to the Safety Assessor</li> </ul>	£350 +VAT
	<ul style="list-style-type: none"> <li>&gt; Liaison with Safety Assessor throughout the process</li> </ul>	
	<ul style="list-style-type: none"> <li>&gt; Safety Assessor fee</li> </ul>	
Safety Data Sheets	<ul style="list-style-type: none"> <li>&gt; Preparation of required information within industry standard template</li> </ul>	£150 +VAT



## Additional services

A range of other services are available and can be quoted for according to your requirements:

- > **User trials**
- > **Claim substantiation**
- > **Safety testing**
- > **3D modelling for new soap shapes**

FEE £POA (subject to requirements)

Looking for new soaps,  
bar shampoos or facial bars?

**Let's talk!**

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